



PAPER !!

There are approximately 10 trillion paper forms still used every year throughout the world. These forms are filled in by approximately 800 million field workers. This results in hundreds of thousands of acres of trees being cut down in our Rainforests and elsewhere. This affects the whole world ecosystem and especially the rainforest ecosystem from frogs, birds, people, water, and insects and, not mention, climate change effects.

My name is Michael J. Elder, and I am Chairman and Founder of Quillmate Mobile and our lofty mission is to eliminate all of the paper forms in the world. I would like to thank Princess Basmah, Dr. John Steffens and his team and honored guests at the United Nations for inviting me here today.

Quillmate Mobile offers a low cost entry point to empower people in many languages and cultures to take this paper problem into their own hands and do something about it while creating environmental dividends for the planet.

From a branding perspective, like the IPod which downloads music electronically and eliminates the need for vinyl records, similarly the Quillmate downloads electronic paper form data on a mobile basis so that the paper form and the vinyl records are relegated to the museum or a brief debut at the antique roadshow!!

Moreover, there is a tectonic shift to mobile on the internet. According to Cisco the first phase was all about hardware. The second phase about transactions. And now, it is all about efficient processes – and that is why I wrote the technology process patents for the Quillmate system - to eliminate the entire lifecycle of the paper form and take it out of enterprises and governments. And so, I always say, the best way to eliminate the paper form is to not let the paper form in the building.

Besides the environmental benefits, by taking the whole lifecycle of the paper form out of the enterprise/government from the gas in the chainsaw, the electricity and water used at the pulp and paper mill, the delivery of the paper to satellite offices, then to clients be filled out, then returned, rekeyed or scanned into the system and then stored for 5 -7 years and finally shredded and burned – this 5 -7 year lifecycle for one paper form can cost as much as \$2. The cost savings of the Quillmate system can reduce this cost by up to 90% or, in other words, use 10% of the existing budget to implement the Quillmate system. This means that there are no new funds needed to adopt Quillmate but just the reallocation of approximately 10% of the existing budget, leaving 90% to be saved or used for other good purposes. Moreover, the Quillmate System has the most secure data encryption in the world.

This new Quillmate System increases the security and the velocity of data and money and is sustainable, and there is now no need to have a paper form as evidence between two human beings, two enterprises and governments and their citizens to complete a successful transaction. E-nations that want to be competitive in the future need to adopt these new technologies to empower their people and economies for success.

Years ago, when the whole world was on a paper based system it was all completely synchronized and for that time, that system was efficient. However, now, with some nations leapfrogging in to the digital age, and others that have not, the world is actually out of sync as new technologies conflict with old economy infrastructures.

The new Quillmate System aim is to get back this synchronicity by providing this new compatible end-to-end system to sync countries, enterprises, cultures and create simultaneously an environmental dividend. This is why I am here and my hope is to propose that, at some point in the future, the UN make a declaration to advocate that 80% of the 10 trillion forms used annually throughout the world would now be acceptable in a digital format. The other 20% can be dealt with later. This would save billions of trees, 100 of thousands acres of our forests and corresponding ecosystems and help prevent climate change and CO₂ expansion, increase security of the data and save money.

In closing, I appreciate being invited here to make a small contribution and support this United Nations conference. I welcome any collaboration from you and the United Nations in this regard.

Truly, the Best is Yet to Come

Thank you very much

Michael James Elder V

Chairman & Founder

